



**Nationwide**<sup>®</sup>  
is on your side

# New York Regulation 187 and Life Product Training Requirements

Learn what they are and how to fulfill them.

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# Nationwide<sup>®</sup> requires all producers licensed in New York to complete two mandatory training requirements prior to solicitation.

1. **Product-specific training** for each life product
2. **New York Regulation 187 training course**

It's important to complete your training so you don't miss out on opportunities to help your clients make decisions. Inside this guide, you will find information to help you start your training on the RegEd Annuity Training Platform.<sup>1</sup>

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## Complete your training through the RegEd Annuity Training Platform.

To make completing your training simpler and more convenient, Nationwide<sup>®</sup> is offering the required courses online through RegEd's Annuity Training Platform.

**The steps below will help you get started.**

### Registration is required to access the training on the RegEd Platform.

1. Go to <https://secure.reged.com/TrainingPlatform>.
2. Click "Register online" under Producers Get Started.
3. Fill out the registration form.
4. You will need to provide your National Producer Number (NPN); if you are unsure of your NPN, click on "Find NPN."
5. Once the registration information is complete, and you have acknowledged the Terms of Service, click "Register."
6. Indicate the state(s) where you sell or will be selling life insurance, including your resident state (New York).

<sup>1</sup> Life product training also is available on RegEd's Annuity training platform.

## For product-specific training:

There are two ways to begin your product-specific courses.

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### Assigned courses:

1. To view assigned training, select “Nationwide Annuity Product Training” from the left-hand navigation bar.
  2. Select the desired course and click “Proceed.”
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### Carrier-provided code:

1. If you have a carrier-provided product training code, select “Enter Product Code” from the left-hand navigation bar.
  2. Enter your code and click “Submit.”
  3. Your course should be visible on the left-hand navigation bar or the “Producer Status” screen.
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You can also access product training from the “Carrier-Specific Product Training” section on the “Producer Status” page. Select “Go to Requirement” to access the product training course(s) that has been assigned to you and then click “Proceed.”

## For New York Regulation 187 training:

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1. On the Annuity State Suitability Product Training screen, select “Annuity & Life” or “Life Only” and click “Save.”
2. On the Producer Status screen, select “Order Course” under Course Status in the Annuity State Suitability Compliance Summary Screen section.
3. On the Product Training and CE Options screen, select “I do not want to receive Insurance and/or Professional Designation CE Credits” and click “Proceed.”<sup>2</sup>
4. Select one of the following courses: “Best Interest of Clients in Life Insurance and Annuity Transactions: NY Reg. 187-1 hour Course (485\_NY)” or “NY Reg. 187: Suitability and Best Interest of Clients in Life Insurance and Annuity Transactions (484\_NY)” and click “Proceed.”

<sup>2</sup> There is also an option to select CE credits for course completion. Please consult your firm for payment of fees.

Please complete these training requirements on time to help ensure a seamless transition for your business and clients.



If you have questions, please contact the Life Insurance Solutions Center for more information at **1-800-321-6064**.



Visit **<https://secure.reged.com/trainingplatform>** to register for your courses and start your training today.



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